



July 11th, 2017

Dear BTS clients,

The purpose of this e-mail is to inform you that some of Moxa's products will be phased out in the near future by BTS.

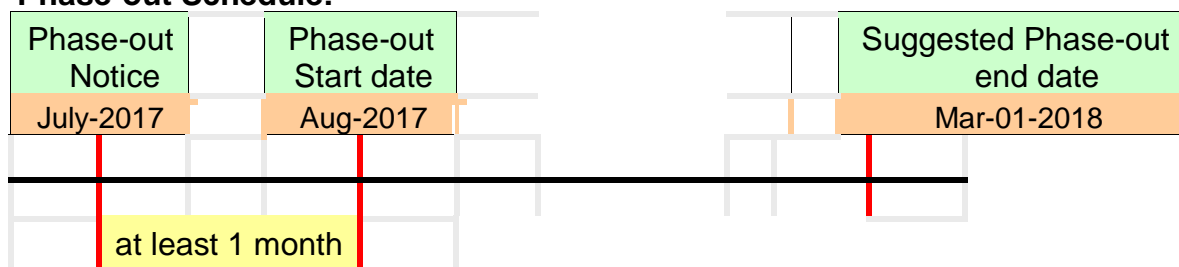
To provide enhanced wireless performance and security, Moxa discontinued production of the **NPort W2150 Plus** model on February 1st, 2013. Moxa policy requires that BTS inform our clients and urge them to upgrade outdated hardware in the near future. Please see below to find the suggested alternative replacement units or request our customized service fulfill OEM requirements. The following items in the table entered End of Life (EOL) by Moxa on February 3rd, 2013 and has since urged clients to start a phase out process.

Phase Out Model List:

Item	Model number
1	NPort W2150 Plus

Please refer to the following phase-out schedule for important dates related to this phase-out.

Phase-out Schedule:



If you need this kind of product after last buy day, we offer NPort W2150A products for your replacement needs. Please refer to the following suggest alternative replacement units.

Suggest Alternative Replacement Units:

Phase-out Model	Suggested Replacement Model	Description
NPort W2150 Plus	NPort W2150A	1-port RS-232/422/485 wireless device server with 802.11a/b/g WLAN (includes US/Euro/Japan bands), antenna, 0 to 55°C operating temperature, includes power adapter

Please note that all service rules (e.g., warranty) still apply after products are phased out, However, since Moxa has ceased production of the NPort W2150A model, limited quantities may be available.

Sincerely,

Jordan Kipp
Sales and Product Manager
Berkshire Technology Solutions